



**NATIONAL ENVIRONMENT MANAGEMENT AUTHORITY  
(NEMA)**

**TENDER DOCUMENT  
FOR**

**PROVISION OF INTERNET CONNECTIVITY SERVICES.**

**TENDER NO. NEMA/T/09/2019-2020**

**Contracts may be extended for one additional year up to the FY 2020/2021.**

**MAY 2019**

## **TABLE OF CONTENTS**

	<b>Page</b>
<b>SECTION I</b>	
<b>INVITATION TO TENDER.....</b>	<b>3</b>
<b>SECTION II</b>	
<b>INSTRUCTIONS TO TENDERERS.....</b>	<b>5</b>
<b>APPENDIX TO INSTITUTIONS TO TENDER .....</b>	<b>15</b>
<b>SECTION III</b>	
<b>GENERAL CONDITIONS OF CONTRACT.....</b>	<b>21</b>
<b>SECTION IV</b>	
<b>SPECIAL CONDITIONS OF CONTRACT.....</b>	<b>27</b>
<b>SECTION V</b>	
<b>SCHEDULE OF REQUIREMENTS.....</b>	<b>30</b>
<b>SECTION VI</b>	
<b>TECHNICAL SPECIFICATIONS.....</b>	<b>31</b>
<b>SECTION VI</b>	
<b>STANDARD FORMS.....</b>	<b>33</b>

**SECTION I INVITATION TO TENDER**

**Date:** 14/05/2019

**TENDER REF NO:** NEMA/T/09/2019-2020

**TENDER NAME:** **PROVISION OF INTERNET CONNECTIVITY SERVICES.**

- 1.1 NEMA invites sealed bids from eligible candidates for provision of internet connectivity services.
- 1.2 Interested eligible candidates may obtain further information from and inspect the tender documents at NEMA headquarters procurement section during normal working hours.
- 1.3 A complete set of tender documents may be DOWNLOADED free of charge from NEMA website [www.nema.go.ke](http://www.nema.go.ke) or from the website [www.tenders.go.ke](http://www.tenders.go.ke). Bidders who will download the tender documents must forward their company details to this email; [procurement@nema.go.ke](mailto:procurement@nema.go.ke) to facilitate subsequent clarifications and/or addendum.
- 1.4 A complete set of tender documents may be obtained by interested candidates upon payment of non-refundable fees of Kshs 1,000/= in Bankers cheque OR CASH deposits payable to **NEMA Revenue Account, KCB – KICC Branch, Account Number 1102298158**, and submit the deposit slip, at the **cash office on Ground Floor**. NEMA Headquarters.
- 1.5 Completed tender documents are to be enclosed in plain sealed envelopes marked with tender reference number and be deposited in the Tender Box at NEMA headquarters or be addressed to:  
**THE DIRECTOR GENERAL NATIONAL ENVIRONMENT MANAGEMENT AUTHORITY, ELAND HOUSE, POPO ROAD, OFF MOMBASA ROAD P.O. BOX 67839 – 00200 NAIROBI. So as to be received on or before 29th MAY, 2019 at 11.00 A.M**
- 1.6 Prices quoted should be net inclusive of all taxes and delivery must be in Kenya Shillings and shall remain valid for (120) days from the closing date of the tender.
- 1.7 Tenders will be opened immediately thereafter in the presence of the Candidates or their representatives who choose to attend at NEMA Headquarters

**CHIEF PROCUREMENT OFFICER  
FOR: DIRECTOR GENERAL**

## SECTION II – INSTRUCTIONS TO TENDERERS

	<b>Page</b>
2.1 Eligible Tenderers .....	5
2.2 Cost of tendering .....	5
2.3 Contents of tender documents .....	5
2.4 Clarification of Tender documents .....	6
2.5 Amendment of tender documents .....	6
2.6 Language of tenders .....	6
2.7 Documents comprising the tender .....	6
2.8 Form of tender .....	7
2.9 Tender prices .....	7
2.10 Tender currencies .....	7
2.11 Tenderers eligibility and qualifications .....	7
2.12 Tender security .....	7
2.13 Validity of tenders .....	8
2.14 Format and signing of tenders .....	9
2.15 Sealing and marking of tenders .....	9
2.16 Deadline for submission of tenders .....	9
2.17 Modification and withdrawal of tenders .....	10
2.18 Opening of tenders .....	10
2.19 Clarification of tenders .....	10
2.20 Preliminary Examination .....	11
2.21 Conversion to other currencies .....	11
2.22 Evaluation and comparison of tenders .....	11
2.23 Contacting the procuring entity .....	12
2.24 Award of Contract .....	13
2.25 Notification of award .....	13
2.26 Signing of Contract .....	13
2.27 Performance security .....	14
2.28 Corrupt or fraudulent practices .....	14

## **SECTION II INSTRUCTIONS TO TENDERERS**

### **2.1 Eligible tenderers**

- 2.1.1. This Invitation to tender is open to all tenderers eligible as described in the instructions to tenderers. **ISPs who do not have their own gateway need not apply.** Successful tenderers shall provide the services for the stipulated duration from the **date** of commencement (hereinafter referred to as the term) specified in the tender documents.
- 2.1.2. The procuring entity's employees, committee members, board members and their relative (spouse and children) are not eligible to participate in the tender unless where specially allowed under section 131 of the Act.
- 2.1.3. Tenderers shall provide the qualification information statement that the tenderer (including all members, of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the services under this Invitation for tenders.
- 2.1.4. Tenderers involved in corrupt or fraudulent practices or debarred from participating in public procurement shall not be eligible.

### **2.2 Cost of tendering**

- 2.2.1 The Tenderer shall bear all costs associated with the preparation and submission of its tender, and the procuring entity, will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the tendering process.
- 2.2.2 The price to be charged for the tender document shall not exceed Kshs.1,000/=
- 2.2.3 The procuring entity shall allow the tenderer to review the tender document free of charge before purchase.

### **2.3 Contents of tender documents**

- 2.3.1. The tender document comprises of the documents listed below and addenda issued in accordance with clause 6 of these instructions to tenders

- i) Instructions to tenderers
- ii) General Conditions of Contract
- iii) Special Conditions of Contract
- iv) Schedule of Requirements
- v) Details of service
- vi) Form of tender
- vii) Price schedules
- viii) Contract form
- ix) Confidential business questionnaire form
- x) Tender security form
- xi) Performance security form
- xii) Principal's or manufacturers authorization form
- xiii) Declaration form

2.3.2. The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tender documents. Failure to furnish all information required by the tender documents or to submit a tender not substantially responsive to the tender documents in every respect will be at the tenderers risk and may result in the rejection of its tender.

## **2.4 Clarification of Documents**

2.4.1. A prospective candidate making inquiries of the tender document may notify the Procuring entity in writing or by post, fax or email at the entity's address indicated in the Invitation for tenders. The Procuring entity will respond in writing to any request for clarification of the tender documents, which it receives no later than seven (7) days prior to the deadline for the submission of tenders, prescribed by the procuring entity. Written copies of the Procuring entities response (including an explanation of the query but without identifying the source of inquiry) will be sent to all prospective tenderers who have received the tender documents"

2.4.2. The procuring entity shall reply to any clarifications sought by the tenderer within 3 days of receiving the request to enable the tenderer to make timely submission of its tender

## **2.5 Amendment of documents**

2.5.1. At any time prior to the deadline for submission of tenders, the Procuring entity, for any reason, whether at its own initiative or in

response to a clarification requested by a prospective tenderer, may modify the tender documents by issuing an addendum.

- 2.5.2. All prospective tenderers who have obtained the tender documents will be notified of the amendment by post, fax or email and such amendment will be binding on them.
- 2.5.3. In order to allow prospective tenderers reasonable time in which to take the amendment into account in preparing their tenders, the Procuring entity, at its discretion, may extend the deadline for the submission of tenders.

## **2.6 Language of tender**

- 2.6.1. The tender prepared by the tenderer, as well as all correspondence and documents relating to the tender exchanged by the tenderer and the Procuring entity, shall be written in English language. Any printed literature furnished by the tenderer may be written in another language provided they are accompanied by an accurate English translation of the relevant passages in which case, for purposes of interpretation of the tender, the English translation shall govern.

## **2.7 Documents Comprising the Tender**

The tender prepared by the tenderer shall comprise the following components:

- (a) A Tender Form and a Price Schedule completed in accordance with paragraph 9, 10 and 11 below.
- (b) Documentary evidence established in accordance with Clause 2.11 that the tenderer is eligible to tender and is qualified to perform the contract if its tender is accepted;
- (c) Tender security furnished is in accordance with Clause 2.12
- (d) Confidential business questionnaire

## **2.8 Form of Tender**

- 2.8.1 The tenderers shall complete the Form of Tender and the appropriate Price Schedule furnished in the tender documents, indicating the services to be performed.

## **2.9 Tender Prices**

- 2.9.1 The tenderer shall indicate on the Price schedule the unit prices where applicable and total tender prices of the services it proposes to provide under the contract.
- 2.9.2 Prices indicated on the Price Schedule shall be the cost of the services quoted including all customs duties and VAT and other taxes payable:
- 2.9.3 Prices quoted **by** the tenderer shall remain fixed during the term of the contract unless otherwise agreed by the parties. **A** tender submitted with an adjustable price quotation will be treated as non-responsive and will be rejected, pursuant to paragraph 2.22.
- 2.9.4 Contract price variations shall not be allowed for contracts not exceeding one year (12 months)
- 2.9.5 Where contract price variation is allowed, the variation shall not exceed 10% of the original contract price.
- 2.9.6 Price variation requests shall be processed by the procuring entity within 30 days of receiving the request.

## **2.10 Tender Currencies**

- 2.10.1 Prices shall be quoted in Kenya Shillings unless otherwise specified in the appendix to in Instructions to Tenderers

## **2.11 Tenderers Eligibility and Qualifications.**

- 2.11.1** Pursuant to Clause 2.1 the tenderer shall furnish, as part of its tender, documents establishing the tenderers eligibility to tender and its qualifications to perform the contract if its tender is accepted.
- 2.11.2 The documentary evidence of the tenderers qualifications to perform the contract if its tender is accepted shall establish to the Procuring entity's satisfaction that the tenderer has the financial and technical capability necessary to perform the contract.



## 2.12 Tender Security

2.12.1 The tenderer shall furnish, as part of its tender, a tender security for the amount and form specified in the Invitation to tender.

2.12.2 The tender security shall be in the amount not exceeding 2 per cent of the tender price.

2.12.2 The tender security is required to protect the Procuring entity against the risk of Tenderer's conduct which would warrant the security's forfeiture, pursuant to paragraph 2.12.7

2.12.3 The tender security shall be denominated in a Kenya Shillings or in another freely convertible currency and shall be in the form of:

- a) A bank guarantee.
- b) Cash.
- c) Such insurance guarantee approved by the Authority.
- d) Letter of credit

2.12.4 Any tender not secured in accordance with paragraph 2.12.1 and 2.12.3 will be rejected by the Procuring entity as non responsive, pursuant to paragraph 2.20

2.12.5 Unsuccessful tenderer's security will be discharged or returned as promptly as possible but not later than thirty (30) days after the expiration of the period of tender validity prescribed by the procuring entity.

2.12.6 The successful tenderer's tender security will be discharged upon the tenderer signing the contract, pursuant to paragraph 2.29, and furnishing the performance security, pursuant to paragraph 2.30.

2.12.7 The tender security may be forfeited:

- (a) If a tenderer **withdraws** its tender **during** the period of tender validity specified by the procuring entity on the Tender Form; or

(b) In the case of a successful tenderer, *if* the tenderer fails:

(i) to sign the contract in accordance with paragraph 30

**or**

(ii) to furnish performance security in accordance with paragraph 31.

(c) If the tenderer rejects, correction of an error in the tender.

## **2.13 Validity of Tenders**

2.13.1 Tenders shall remain valid for 60 days or as specified in the invitation to tender after date of tender opening prescribed by the Procuring entity, pursuant to paragraph 2.18. A tender valid for a shorter period shall be rejected by the Procuring entity as nonresponsive.

2.13.2 In exceptional circumstances, the Procuring entity may solicit the Tenderer's consent to an extension of the period of validity. The request and the responses thereto shall be made in writing. The tender security provided under paragraph 2.12 shall also be suitably extended. A tenderer may refuse the request without forfeiting its tender security. A tenderer granting the request will not be required nor permitted to modify its tender.

## **2.14 Format and Signing of Tender**

2.14.1 The tenderer shall prepare two copies of the tender, clearly / marking each "ORIGINAL TENDER" and "COPY OF TENDER," as appropriate. In the event of any discrepancy between them, the original shall govern.

2.14.2 The original and all copies of the tender shall be typed or written in indelible ink and shall be signed by the tenderer or a person or persons duly authorized to bind the tenderer to the contract. All pages of the tender, except for unamended printed literature, shall be initialed by the person or persons signing the tender.

2.14.3 The tender shall have no interlineations, erasures , or overwriting except as necessary to correct errors made by the tenderer, in which case such corrections shall be initialed by the person or persons signing the tender.

## 2.15 **Sealing and Marking of Tenders**

2.15.1 The tenderer shall seal the original and each copy of the tender in separate envelopes, duly marking the envelopes as “ORIGINAL” and “COPY.” The envelopes shall then be sealed in an outer envelope.

The inner and outer envelopes shall:

(a) be addressed to the Procuring entity at the address given in the invitation to tender

(b) bear, tender number and name in the invitation to tender and the words: “DO NOT OPEN BEFORE **29<sup>th</sup> May 2019 at 11.00 a.m.**”

2.15.3 The inner envelopes shall also indicate the name and address of the tenderer to enable the tender to be returned unopened in case it is declared “late”. —

2.15.4 If the outer envelope is not sealed and marked as required by paragraph 2.15.2, the Procuring entity will assume no responsibility for the tender’s misplacement or premature opening.

## 2.16 **Deadline for Submission of Tenders**

2.16.1 Tenders must be received by the Procuring entity at the address specified under paragraph 2.15.2 no later than **29<sup>th</sup> May 2019 at 11.00 a.m.**

2.16.2 The procuring entity may, at its discretion, extend this deadline for the submission of tenders by amending the tender documents in accordance with paragraph 6, in which case all rights and obligations of the procuring entity and candidates previously subject to the deadline will thereafter be subject to the deadline as extended.

2.16.3 Bulky tenders which will not fit in the tender box shall be received by the procuring entity as provided for in the appendix.

## 2.17 **Modification and withdrawal of tenders**

2.17.1 The tenderer may modify or withdraw its tender after the tender’s submission, provided that written notice of the modification, including substitution or withdrawal of the tender’s is received by the procuring entity prior to the deadline prescribed for the submission of tenders.

2.17.2 The Tenderer's modification or withdrawal notice shall be prepared, sealed, marked, and dispatched in accordance with the provisions of paragraph 2.15. A withdrawal notice may also be sent by cable, but followed by a signed confirmation copy, postmarked not later than the deadline for submission of tenders.

2.17.3 No tender may be modified after the deadline for submission of tenders.

2.17.4 No tender may be withdrawn in the interval between the deadline for submission of tenders and the expiration of the period of tender validity specified by the tenderer on the Tender Form. Withdrawal of a tender during this interval may result in the Tenderer's forfeiture of its tender security, pursuant to paragraph 2.12.7.

2.17.5 The procuring entity may at any time terminate procurement proceedings before contract award and shall not be liable to any person for the termination.

2.17.6 The procuring entity shall give prompt notice of the termination to the tenderers and on request give its reasons for termination within 14 days of receiving the request from any tenderer.

## 2.18 **Opening of Tenders**

2.18.1 The Procuring entity will open all tenders in the presence of tenderers' representatives who choose to attend, on **29th May 2019 at 11.00 a.m.** and in the location specified in the invitation to tender. The tenderers' representatives who are present shall sign a register evidencing their attendance.

2.18.3 The tenderers' names, tender modifications or withdrawals, tender prices, discounts, and the presence or absence of requisite tender security and such other details as the Procuring Entity, at its discretion, may consider appropriate, will be announced at the opening.

2.18.4 The procuring entity will prepare minutes of the tender opening which will be submitted to the tenderers that signed the tender opening register and will have made the request.

## **2.19 Clarification of tenders**

- 2.19.1 To assist in the examination, evaluation and comparison of tenders the procuring entity may at its discretion , ask the tenderer for a clarification of its tender. The request for clarification and the response shall be in writing, and no change in the prices or substance shall be sought, offered, or permitted.
- 2.19.2 Any effort by the tenderer to influence the procuring entity in the procuring entity's tender evaluation, tender comparison or contract award decisions may result in the rejection of the tenderers tender.

Comparison or contract award decisions may result in the rejection of the tenderers' tender.

## **2.20 Preliminary Examination and Responsiveness**

- 2.20.1 The Procuring entity will examine the tenders to determine whether they are complete, whether any computational errors have been made, whether required securities have been furnished whether the documents have been properly signed, and whether the tenders are generally in order.
- 2.20.2 Arithmetical errors will be rectified on the following basis. If there is a discrepancy between the unit price and the total price that is obtained by multiplying the unit price and quantity, the unit price shall prevail, and the total price shall be corrected. if the candidate does not accept the correction of the errors, its tender will be rejected, and its tender security may be forfeited. If there is a discrepancy between words and figures, the amount in words will prevail.
- 2.20.3 The Procuring entity may waive any minor informality or nonconformity or irregularity in a tender which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any tenderer.
- 2.20.4 Prior to the detailed evaluation, pursuant to paragraph 23, the Procuring entity will determine the substantial responsiveness of each tender to the tender documents. For purposes of these paragraphs, a substantially responsive tender is one which conforms to all the terms and conditions of the tender documents without material deviations. The Procuring entity's determination of a tender's responsiveness is to be based on the contents of the tender itself without recourse to extrinsic evidence.

2.20.5 If a tender is not substantially responsive, it will be rejected by the Procuring entity and may not subsequently be made responsive by the tenderer by correction of the nonconformity.

## 2.21 **Conversion to a single currency**

2.21.1 Where other currencies are used, the procuring entity will convert those currencies to Kenya shillings using the selling exchange rate on the date of tender closing provided by the central bank of Kenya.

## 2.22 **Evaluation and comparison of tenders.**

2.22.1 The procuring entity will evaluate and compare the tenders which have been determined to be substantially responsive, pursuant to paragraph 2.20

2.22.2 The comparison shall be of the price including all costs as well as duties and taxes payable on all the materials to be used in the provision of the services.

2.22.3 The Procuring entity's evaluation of a tender will take into account, in addition to the tender price, the following factors, in the manner and to the extent indicated in paragraph 2.22.4 and in the technical specifications:

(a) operational plan proposed in the tender;

(b) deviations in payment schedule from that specified in the Special Conditions of Contract;

2.22.4 Pursuant to paragraph 2.22.3 the following evaluation methods will be applied:

(a) ***Operational Plan.***

The Procuring entity requires that the services under the Invitation for Tenders shall be performed at the time specified in the Schedule of Requirements. Tenders offering to perform longer than the procuring entity's required delivery time will be treated as non-responsive and rejected.

(b) ***Deviation in payment schedule.***

Tenderers shall state their tender price for the payment on a schedule outlined in the special conditions of contract. Tenders will be evaluated on the

basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in tender price they wish to offer for such alternative payment schedule. The Procuring entity may consider the alternative payment schedule offered by the selected tenderer.

2.22.5 The tender evaluation committee shall evaluate the tender within 30 days from the date of opening the tender.

2.22.6 To qualify for contract awards, the tenderer shall have the following:-

- (a) Necessary qualifications, capability experience, services, equipment and facilities to provide what is being procured.
- (b) Legal capacity to enter into a contract for procurement
- (c) Shall not be insolvent, in receivership, bankrupt or in the process of being wound up and is not the subject of legal proceedings relating to the foregoing
- (d) Shall not be debarred from participating in public procurement.

## **2.23. Contacting the procuring entity**

2.23.1 Subject to paragraph 2.19, no tenderer shall contact the procuring entity on any matter relating to its tender, from the time of the tender opening to the time the contract is awarded.

2.23.2 Any effort by a tenderer to influence the procuring entity in its decisions on tender evaluation tender comparison or contract award may result in the rejection of the tenderers tender.

## **2.24 Award of Contract**

### **a) Post qualification**

2.24.1 In the absence of pre-qualification, the Procuring entity will determine to its satisfaction whether the tenderer that is selected as having submitted the lowest evaluated responsive tender is qualified to perform the contract satisfactorily.

2.24.2 The determination will take into account the tenderer's financial and technical capabilities. It will be based upon an examination of the documentary

evidence of the tenderers qualifications submitted by the tenderer, pursuant to paragraph 2.1.2, as well as such other information as the Procuring entity deems necessary and appropriate.

2.24.3 An affirmative determination will be a prerequisite for award of the contract to the tenderer. A negative determination will result in rejection of the Tenderer's tender, in which event the Procuring entity will proceed to the next lowest evaluated tender to make a similar determination of that Tenderer's capabilities to perform satisfactorily.

b) **Award Criteria**

2.24.3 Subject to paragraph 2.29 the Procuring entity will award the contract to the successful tenderer whose tender has been determined to be substantially responsive and has been determined to be the lowest evaluated tender, provided further that the tenderer is determined to be qualified to perform the contract satisfactorily.

2.24.4 The procuring entity reserves the right to accept or reject any tender and to annul the tendering process and reject all tenders at any time prior to contract award, without thereby incurring any liability to the affected tenderer or tenderers or any obligation to inform the affected tenderer or tenderers of the grounds for the procuring entity's action. If the procuring entity determines that none of the tenderers is responsive; the procuring entity shall notify each tenderer who submitted a tender.

2.24.5 A tenderer who gives false information in the tender document about its qualification or who refuses to enter into a contract after notification of contract award shall be considered for debarment from participating in future public procurement.

2.25 **Notification of award**

2.25.1 Prior to the expiration of the period of tender validity, the Procuring entity will notify the successful tenderer in writing that its tender has been accepted.



2.25.2 The notification of award will signify the formation of the Contract subject to the signing of the contract between the tenderer and the procuring entity pursuant to clause 2.29. Simultaneously the other tenderers shall be notified that their tenders have not been successful.

2.25.3 Upon the successful Tenderer's furnishing of the performance security pursuant to paragraph 31, the Procuring entity will promptly notify each unsuccessful Tenderer and will discharge its tender security, pursuant to paragraph 2.12

## **2.26 Signing of Contract**

2.26.1 At the same time as the Procuring entity notifies the successful tenderer that its tender has been accepted, the Procuring entity will simultaneously inform the other tenderers that their tenders have not been successful.

2.26.2 Within fourteen (14) days of receipt of the Contract Form, the successful tenderer shall sign and date the contract and return it to the Procuring entity.

2.26.3 The parties to the contract shall have it signed within 30 days from the date of notification of contract award unless there is an administrative review request.

## **2.27 Performance Security**

2.27.1 Within thirty (30) days of the receipt of notification of award from the Procuring entity, the successful tenderer shall furnish the performance security in accordance with the Conditions of Contract, in the Performance Security Form provided in the tender documents, or in another form acceptable to the Procuring entity.

2.27.2 Failure of the successful tenderer to comply with the requirement of paragraph 2.29 or paragraph 2.30.1 shall constitute sufficient grounds for the annulment of the award and forfeiture of the tender security, in which event the Procuring entity may make the award to the next lowest evaluated or call for new tenders.

## **2.28 Corrupt or Fraudulent Practices**

2.28.1 The Procuring entity requires that tenderers observe the highest standard of ethics during the procurement process and execution of

contracts. A tenderer shall sign a declaration that he has not and will not be involved in corrupt or fraudulent practices.

2.28.2 The procuring entity will reject a proposal for award if it determines that the tenderer recommended for award has engaged in corrupt or fraudulent practices in competing for the contract in question;

2.28.3 Further, a tenderer who is found to have indulged in corrupt or fraudulent practices risks being debarred from participating in public procurement in Kenya.

## Appendix to instructions to tenderers

The following information for procurement of services shall complement or amend the provisions of the instructions to tenderers. Wherever there is a conflict between the provisions of the instructions to tenderers and the provisions of the appendix, the provisions of the appendix herein shall prevail over those of the instructions to tenderers

Instructions to tenderers	Particulars of appendix to instructions to tenderers																
2.1	Particulars of eligible tenders : <b>Firms meeting statutory Requirements</b>																
2.10	Particulars of other currencies allowed.: <b>None</b>																
2.11	Particulars of eligibility and qualifications documents of evidence required: <b>Please See Mandatory Requirements on 2.22 below</b>																
2.12	Particulars of tender security if applicable.: <b>1% of the tender amount</b>																
2.22	<p>Evaluation of Tenders</p> <p>The following Evaluation criteria shall be applied notwithstanding any other requirement in the tender document</p> <p><b>(a) Mandatory Requirements</b></p> <p>The following requirements <b>MUST</b> be met by the tenderer</p> <table border="1" data-bbox="496 1419 1414 1845"> <thead> <tr> <th data-bbox="496 1419 602 1478">No</th> <th data-bbox="602 1419 1154 1478">Requirements</th> <th data-bbox="1154 1419 1414 1478">YES/NO</th> </tr> </thead> <tbody> <tr> <td data-bbox="496 1478 602 1583">1</td> <td data-bbox="602 1478 1154 1583">Copy of Certificate of Registration / Incorporation</td> <td data-bbox="1154 1478 1414 1583"></td> </tr> <tr> <td data-bbox="496 1583 602 1642">2</td> <td data-bbox="602 1583 1154 1642">Copy of PIN / VAT Certificate</td> <td data-bbox="1154 1583 1414 1642"></td> </tr> <tr> <td data-bbox="496 1642 602 1747">3</td> <td data-bbox="602 1642 1154 1747">Duly Filled Confidential Business Questionnaire</td> <td data-bbox="1154 1642 1414 1747"></td> </tr> <tr> <td data-bbox="496 1747 602 1845">4</td> <td data-bbox="602 1747 1154 1845">Audited Financial Statements for the last two years</td> <td data-bbox="1154 1747 1414 1845"></td> </tr> </tbody> </table>		No	Requirements	YES/NO	1	Copy of Certificate of Registration / Incorporation		2	Copy of PIN / VAT Certificate		3	Duly Filled Confidential Business Questionnaire		4	Audited Financial Statements for the last two years	
No	Requirements	YES/NO															
1	Copy of Certificate of Registration / Incorporation																
2	Copy of PIN / VAT Certificate																
3	Duly Filled Confidential Business Questionnaire																
4	Audited Financial Statements for the last two years																

5	Supply of Goods on Credit	
6	Valid Single Business Permit	
7	Valid Tax Compliance Certificate -	
8	Own Gateway	
9	CCK license	
10	Valid tender security (Bid Bond)	

At this stage the tenderer's submission will either be responsive or non responsive. The non responsive submissions will be eliminated from the entire evaluation process and will not be considered further

**b) Technical Evaluation**

This section will be marked out of 100 and will determine the technical score.

**Pass Mark 85%**

No	Requirement	% Maximum	% Awarded
1	Number of years in the business More than 3Mark -1Mark More than 5Years-2marks	2	
2	The ISP must have centralized trouble ticketing tool for call logging, monitoring and troubleshooting purpose and the same should be accessed through a local toll free number.	8	
3	The bidder Should have local peering, within Kenya, with multiple ISPs	5	
4	Letters of recommendation from 3 major clients. The Tenderer should have at least 3 contracts similar in scope, size and nature	9	

		as those required in this call for tenders performed in the past three (3) years, describing the subjects, the amounts, the dates, the percentage performed by the tenderer, and the contracting authorities;  (3marks per recommendation)		
	5	Written confirmation that the client has not been debarred as a supplier, service provider or consultant for goods and services in Kenya	2	
	6	Company profile including management team and board of directors indicating the nature of business.	4	
	7	completed confidential business questionnaire	2	
	8	Evidence of physical address and premises	3	
	9	The ISP should be able to provide online usage report through web.	5	
	10	A brief description about technical/administrative support team and complaint redress mechanism should be given. Round the clock complaint registration complaint registration with minimum follow up	5	

	11	Value of Business Firm can handle:- Less than Ksh3,000,000 – 1 Ksh.3,000,000 and above – 2 (provide proof of previous undertakings)	2	
	12	The ISP should have a fully functional Customer Service Centre in Nairobi which is operational 24 Hours.	3	
	13	A clear organizational escalation matrix should be given.	5	
	14	Bandwidth availability of the link to be established (should have minimum bandwidth of at least 30Mbps available);	5	
	15	The tenderers should provide a detailed presentation of the proposed connection model for internet and MPLS connections	20	
	16	Tenderer should provide a Service Level Agreement, offering and guaranteeing minimum quality of service at 99.5 % of uptime availability.	10	
	17	The ISP should have a team to implement /be in charge for the implementation of the contract that has the relevant contract profiles, knowledge and experience for the successful	5	

	implementation of the contract.		
18	Bid document presentation Table of contents-1mk Serialization, labeling and arrangement of -3mk Binding -1mk	5	
	TOTAL	100 %	
<p><b>Note:</b> The following documents or information must be presented by the tenderer to prove his technical and professional capacity to perform the proposed contract:</p> <ul style="list-style-type: none"> <li>- A document stating the ISP's links to major ISPs outside Kenya</li> <li>- A certified true photocopy of the valid CCK License;</li> <li>-CVs of the ISP Sales, Network, and Financial experts who will be in charge for the contract implementation, as described above.</li> </ul> <p>The ISP shall maintain the level of qualifications required for those three functions throughout the duration of the contract, through appropriate replacements if necessary.</p> <ul style="list-style-type: none"> <li>-The bid document should be presented in a neat ,labelled, serialized, and bonded.</li> </ul>			
2.24	Particulars of post – qualification if applicable. <b>NEMA may inspect the premises and confirm details</b>		
2.30	Particulars of performance security if applicable: <b>1% of the contract sum.</b>		

## **SECTION III GENERAL CONDITIONS OF CONTRACT**

### **TABLE OF CONTENTS**

**Page**

3.1	Definitions
3.2	Application
3.3	Standards
3.4	Use of contract documents and information
3.5	Patent Rights
3.6	Performance security
3.7	Inspections and tests
3.8	Payment
3.9	Prices
3.10	Assignment
3.11	Termination for default
3.12	Termination for insolvency
3.13	Termination for convenience
3.14	Resolution of disputes
3.15	Governing language
3.16	Force majeure
3.17	Applicable law
3.18	Notices



## **SECTION III GENERAL CONDITIONS OF CONTRACT**

### **3.1 Definitions**

In this contract the following terms shall be interpreted as indicated:

- a) “The contract” means the agreement entered into between the Procuring entity and the tenderer as recorded in the Contract Form signed by the parties, including all attachments and appendices thereto and all documents incorporated by reference therein.
- b) “The Contract Price” means the price payable to the tenderer under the Contract for the full and proper performance of its contractual obligations.
- c) “The services” means services to be provided by the contractor including materials and incidentals which the tenderer is required to provide to the Procuring entity under the Contract.
- d) “The Procuring entity” means the organization sourcing for the services under this Contract.
- e) “The contractor means the individual or firm providing the services under this Contract.
- f) “GCC” means general conditions of contract contained in this section
- g) “SCC” means the special conditions of contract
- h) “Day” means calendar day

### **3.2 Application**

These General Conditions shall apply to the extent that they are not superceded by provisions of other part of contract.

### **3.3 Standards**

- 3.3.1 The services provided under this Contract shall conform to the 7 standards mentioned in the Schedule of requirements

### **3.5 Patent Right's**

The tenderer shall indemnify the Procuring entity against all third-party

claims of infringement of patent, trademark, or industrial design rights arising from use of the services under the contract or any part thereof .

### **3.6 Performance Security**

Within twenty eight (28) days of receipt of the notification of Contract award, the successful tenderer shall furnish to the Procuring entity the performance security where applicable in the amount specified in Special Conditions of Contract.

3.6.2 The proceeds of the performance security shall be payable to the Procuring entity as compensation for any loss resulting from the Tenderer's failure to complete its obligations under the Contract.

3.6.3 The performance security shall be denominated in the currency of the Contract, or in a freely convertible currency acceptable to the Procuring entity and shall be in the form of :

- a) Cash.
- b) A bank guarantee.
- c) Such insurance guarantee approved by the Authority.
- d) Letter of credit.

3.6.4 The performance security will be discharged by the procuring entity and returned to the candidate not later than thirty (30) days following the date of completion of the tenderer's performance of obligations under the contract, including any warranty obligations under the contract.

### **3.7 Inspections and Tests**

3.7.1 The Procuring entity or its representative shall have the right to inspect and/or to test the services to confirm their conformity to the Contract specifications. The Procuring entity shall notify the tenderer in writing, in a timely manner, of the identity of any representatives retained for these purposes.

3.7.2 The inspections and tests may be conducted on the premises of the tenderer or its subcontractor(s). If conducted on the premises of the tenderer or its subcontractor(s), all reasonable facilities and assistance, including access to

drawings and production data, shall be furnished to the inspectors at no charge to the Procuring entity.

- 3.7.3 Should any inspected or tested services fail to conform to the Specifications, the Procuring entity may reject the services, and the tenderer shall either replace the rejected services or make alterations necessary to meet specification requirements free of cost to the Procuring entity.
- 3.7.4 Nothing in paragraph 3.7 shall in any way release the tenderer from any warranty or other obligations under this Contract.

### **3.8 Payment**

- 3.8.1 The method and conditions of payment to be made to the tenderer under this Contract shall be specified in SCC

### **3.9 Prices**

Prices charged by the contractor for services performed under the Contract shall not, with the exception of any Price adjustments authorized in SCC , vary from the prices by the tenderer in its tender or in the procuring entity's request for tender validity extension as the case may be. No variation in or modification to the terms of the contract shall be made except by written amendment signed by the parties.

### **3.10 Assignment**

The tenderer shall not assign, in whole or in part, its obligations to perform under this contract, except with the procuring entity's prior written consent.

### **3.10 Termination for Default**

The Procuring entity may, without prejudice to any other remedy for breach of Contract, by written notice of default sent to the tenderer, terminate this Contract in whole or in part:

- a) if the tenderer fails to provide any or all of the services within the period(s) specified in the Contract, or within any extension thereof granted by the Procuring entity.

- b) if the tenderer fails to perform any other obligation(s) under the Contract.
- c) if the tenderer, in the judgment of the Procuring entity has engaged in corrupt or fraudulent practices in competing for or in executing the Contract.

In the event the Procuring entity terminates the Contract in whole or in part, it may procure, upon such terms and in such manner as it deems appropriate, services similar to those undelivered, and the tenderer shall be liable to the Procuring entity for any excess costs for such similar services.

### **3.12 Termination of insolvency**

The procuring entity may at the any time terminate the contract by giving written notice to the contractor if the contractor becomes bankrupt or otherwise insolvent. In this event, termination will be without compensation to the contractor, provided that such termination will not produce or affect any right of action or remedy, which has accrued or will accrue thereafter to the procuring entity.

### **3.13 Termination for convenience**

- 3.13.1 The procuring entity by written notice sent to the contractor may terminate the contract in whole or in part, at any time for its convenience. The notice of termination shall specify that the termination is for the procuring entity convenience, the extent to which performance of the contractor of the contract is terminated and the date on which such termination becomes effective.
- 3.13.2 For the remaining part of the contract after termination the procuring entity may elect to cancel the services and pay to the contractor on agreed amount for partially completed services.

### **3.14 Resolution of disputes**

The procuring entity's and the contractor shall make every effort to resolve amicably by direct informal negotiations any disagreement or dispute arising between them under or in connection with the contract.

If after thirty (30) days from the commencement of such informal negotiations both parties have been unable to resolve amicably a contract dispute either

party may require that the dispute be referred for resolution to the formal mechanisms specified in the SCC.

### **3.15 Governing Language**

The contract shall be written in the English language. All correspondence and other documents pertaining to the contract, which are exchanged by the parties, shall be written in the same language.

### **3.16 Force Majeure**

The contractor shall not be liable *for* forfeiture of its performance security, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.

### **3.17 Applicable Law.**

The contract shall be interpreted in accordance with the laws of Kenya unless otherwise specified in the SCC

### **3.18 Notices**

Any notices given by one party to the other pursuant to this contract shall be sent to the other party by post or by fax or E-mail and confirmed in writing to the other party's address specified in the SCC

A notice shall be effective when delivered or on the notices effective date, whichever is later.

**SECTION IV SPECIAL CONDITIONS OF CONTRACT**

- 4.1 Special conditions of contract shall supplement the general conditions of contract, wherever there is a conflict between the GCC and the SCC, the provisions of the SCC herein shall prevail over those in the GCC.
- 4.2 Special conditions of contract with reference to the general conditions of contract.

General conditions of contract reference	Special conditions of contract
3.6	Specify performance security if applicable : <b>None</b>
3.9	Specify price adjustments allowed : <b>None</b>
3.18	Indicate addresses of both parties Client: <b>The National Environment Management Authority Eland House, Popo Road (Off Mombasa Road) P.O. Box 67839 – 00100, Nairobi</b>

## SECTION V – TECHNICAL SPECIFICATION

### 1. Internet services

- a) **Internet Connectivity:** Establishment of an internet connection at NEMA Headquarters. The connection shall be terminated at the NEMA Headquarters router & firewall. A separate Wide Area Network (WAN) router will be configured to allow the branches access internet, email and other shared resources via the head office.
- b) **Capacity:** The internet connection should be a dedicated connection of at least 30Mbps/30 Mbps up/downlink to NEMA Headquarters, and at least 1Mbps/1Mbps up/downlink MPLS Wide Area Network (WAN) connection to the branch offices (regional & county offices);
- c) **Medium:** The primary internet connection to NEMA Headquarters should be via fiber optic link;
- d) **IP Addressing:** A subnet block of /30 Public IPs for Point-to-Point (PTP) link (i.e. between NEMA router & the service provider's core router) and an extra subnet block of /28 i.e. 16 public IPs for the servers.
- e) **Latency:** Expected average latency should be less than 200ms to the Internet, 4ms between NEMA Headquarters router and the service provider's core router and less than 50ms between NEMA Headquarters router and branch office routers.
- f) **Monitoring Tool:** The service provider should configure a network management/monitoring tool for NEMA to monitor internet bandwidth utilization and link performance at the headquarter and branch offices;
- g) **Configuration of Routers:** NEMA shall provide routers and a firewall for it's headquarter office and branch offices.
- h) **Routing Protocol:** The Supplier will implement BGP routing protocol for the MPLS network Implemented for ease of management.

### 2. WAN (Wide Area Network).

- a) Establishment of a Wide Area Network (WAN) from NEMA Headquarters to the following branch offices via MPLS network offices with HQ with a minimum connection of 1Mbps/1Mbps:
  - 1. Nairobi County Office - Fiber
  - 2. Mombasa Regional Office – Fiber/Wimax
  - 3. Mombasa County Office – Fiber
  - 4. Kisumu County Office – Fiber/Wimax

5. Nakuru County Office – Fiber/Wimax
6. Uasin Gishu County Office – Fiber/Wimax
7. Isiolo County Office – Fiber/Wimax
8. Nyeri County Office – Fiber/Wimax
9. Garissa County Office – Fiber
10. Embu County Office – Fiber/Wimax
11. Nandi County Office – Fiber/Wimax
12. Tranzoia County Office – Fiber/Wimax
13. Turkana County Office – Fiber/Wimax
14. Kakamega County Office – Fiber
15. Vihiga County Office – Fiber/Wimax
16. Siaya County Office – Fiber
17. Kirinyaga County Office – Fiber/Wimax
18. Elgeyo Marakwet County Office – Fiber/Wimax
19. Bomet County Office – Fiber/Wimax
20. Kajiado County Office – Fiber - Backup site
21. Wajir County Office – Fiber/Wimax
22. Nyandarua County Office – Fiber/Wimax
23. Kisii County Office – Fiber/Wimax
24. Kilifi County Office – Fiber
25. Migori County Office – Fiber/Wimax
26. Lamu County Office – Fiber/Wimax
27. Baringo County Office – Fiber/Wimax
28. Muranga County Office – Fiber/Wimax
29. Laikipia County Office – Fiber/Wimax
30. Nyamira County Office – Fiber/Wimax
31. Kwale County Office – Fiber/Wimax
32. Machakos County Office - Fiber/Wimax
33. Kericho County Office – Fiber/Wimax
34. Kiambu County Office – Fiber/Wimax
35. Taita Taveta County Office – Fiber/Wimax
36. Nairobi Region office - Fiber
37. Marsabit County Office – Fiber/Wimax
38. West Pokot County Office– Fiber/ Wimax
39. Makueni County Office– Fiber/ Wimax
40. Samburu County Office - Fiber
41. HomaBay County Office – Fiber/Wimax
42. Bungoma County Office – Fiber/Wimax
43. Busia County Office – Fiber/Wimax
44. Nandi County Office – Fiber/Wimax



- 45. Kitui County Office – Fiber/Wimax
- 46. Eldoret County Office – Fiber/Wimax
- 47. Meru County Office - Fiber/Wimax

b) VPN (virtual private Network) set up between branches and headquarters.

### **3. Mail system**

- Managed corporate mail system;
- Email forwarding.

### **Time schedule and terms**

The assignment is to be undertaken within a period not exceeding one (1) month from the date of contract/tender award

Reliable support and guaranteed SLA

NB: include monthly subscription including all other costs of equipment involved: The ISP will provide Internet Bandwidth to customer premises inclusive of its last mile Access Network to NEMA (National Environment Management Authority)'s county offices

## **SECTION VI - STANDARD FORMS**

1. Form of tender
2. Price Schedule of Services
3. Confidential Questionnaire form

**FORM OF TENDER**

Date \_\_\_\_\_

Tender No. \_\_\_\_\_

To.....

.....

[Name and address of procuring entity]

Gentlemen and/or Ladies:

1. Having examined the tender documents including Addenda Nos.. *[insert numbers,*  
the of which is hereby duly acknowledged, wed, the undersigned, offer to provide.  
*[description of services]*  
in conformity with the said tender documents for the sum of . *[total tender amount in words and figures]*  
or such other sums as may be ascertained in accordance with the Schedule of Prices attached herewith and made part of this Tender.
2. We undertake, if our Tender is accepted, to provide the services in accordance with the services schedule specified in the Schedule of Requirements.
3. If our Tender is accepted, we will obtain the tender guarantee in a sum equivalent to \_\_\_\_ percent of the Contract Price for the due performance of the Contract, in the form prescribed by (Procuring entity).
4. We agree to abide by this Tender for a period of *[number]* days from the date fixed for tender opening of the Instructions to tenderers, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.
5. Until a formal Contract is prepared and executed, this Tender, together with your written acceptance thereof and your notification of award, shall constitute a binding Contract between us.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 20

*[signature]*

*[In the capacity of]*

Duly authorized to sign tender for and on behalf of \_\_\_\_\_

**PRICE SCHEDULE OF SERVICES**

**Name of Tenderer \_\_\_\_\_ Tender Number \_\_\_\_\_ . Page \_\_\_\_ of \_\_\_\_\_ .**

<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>
<b>Item</b>	<b>Description</b>	<b>Quantity &amp; quality</b>	<b>Duration</b>	<b>Unit Price (Incl of VAT)</b>	<b>Total price</b>	<b>Unit Price of other incidental services payable</b>

Signature of tenderer \_\_\_\_\_

*Note:* In case of discrepancy between unit price and total, the unit price shall prevail.

CONFIDENTIAL BUSINESS QUESTIONNAIRE

You are advised that it is a serious offence to give false information on this Form.

**1. COMPANY DETAILS.**

- a) Business Name:.....
- b) Nature of Business:.....
- c) Location of Business Premises:  
Plot Number:.....Road/ Street:.....  
Postal Address:.....Tel No:.....  
Fax No.....E- mail Address:.....  
Contact Person & Tel. No.....:  
**(Please attach Company Profile)**
- d) Registration Certificate No.....**(Please attach copy).**
- e) **Current Trade Licence No**.....(Please attach copy)
- f) **PIN No**.....(Please attach copy)
- g) **Tax Compliance Certificate No.** .....(Please attach copy)
- h) VAT No.....
- i) Year Established.....
- j) Maximum value of business which you can handle at any one time Kshs.  
.....
- k) Number of Staff employed.....
- l) Payment terms .....Days

**2(a) – Sole Proprietor:**

Your name in full ..... Age .....

Nationality ..... Country of origin .....

Citizenship details.....

**2(b) – Partnership**

Give details of partners as follows

<b>Name</b>	<b>Nationality</b>	<b>Citizenship Details</b>
.....	.....	.....
.....	.....	.....

.....

.....

.....

.....

.....

.....

.....

.....

*If a Kenyan Citizen, indicate under Citizenship Details whether by Birth, Naturalization or Registration*

**Part 2(c) – Registered Company:**

Private or public

.....

**3. LIST OF CORPORATE CLIENT CUSTOMERS AND THEIR ADDRESSES, TELEPHONE NUMBERS AND CONTACT PERSON.**

(a) Company .....

Address .....Tel.....

Contact .....

Person.....Designation.....

(b) Company .....

Address .....Tel.....

Contact .....

Person.....Designation.....

(c) Company .....

Address .....Tel.....

Contact .....

Person.....Designation.....

(d) Company .....

Address .....Tel.....

Contact .....

Person.....Designation.....

(e) Company .....

Address .....Tel.....

Contact

Person.....Designation.....

**4. Financial information**

Name of your Bankers.....

....

Bank Branch.....

.....

Bank Account No.....

...

**5. Have you previously been providing any services to NEMA?**

Yes

No

**6. I/We the undersigned state that the above information is correct and that I/We give National Environment Management Authority to seek any other references concerning my/our company from whatever sources deemed e.g company registrar's office, banks etc.**

**Name.....Designation.....**  
.....

**Signature.....Date.....**  
.....

**Company's Rubber Stamp.....**